



Customer Success Story

DemandBlue automated the client's report generation process to help them achieve efficient tracking **and reviewing of repair work and work orders.**

About the Client

The client is an independent service organization dedicated to providing high quality equipment service and repair.

Solution

- DemandBlue leveraged Salesforce Sales Cloud to help the client generate, store, and view invoice-related PDF reports for review by their clinical solutions team.
- Compiled the data and presented it in the SLC, days and hours format for efficient tracking and reviewing.
- Leveraged cross-system object lock (CSOL) report settings to map the report work activities.

Benefits

- ✓ Achieved efficient tracking and viewing of reports and associated work orders.
- ✓ Automation of report generation improved overall efficiency.