



Customer Success Story

Client **optimizes its revenue** by controlling cash outflow through a **well-structured payment approval process**

About the Client

The client is a largest industrial machinery and equipment rental and leasing Company in US having 70 years of expertise.

Solution

- We built a **complex approval process** to track and manage **all records for approval limits** and sequential hierarchy.
- **Created auto-trigger** process for re-approval whenever there is a change in the invoiced value.
- **Specific rules** were created for high value approvals.

Benefits

- ✓ Ensured all high value invoices went through proper approval process.
- ✓ Increased the accuracy of purchase orders (PO) in combination with invoices generated.
- ✓ Optimized revenue through proper control of cash outflow.

www.demandblue.com



 demandblue

 Irvine, CA

 Austin, TX

 Warrenville, IL

 Dubai, UAE

 Chennai, India